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DCG ONE Adds a FTS High-Speed Transactional Inserter from MCS, Inc.

Investing in the future for over 50 years.

Gaithersburg, MD – MCS, Inc. is pleased to announce today that DCG ONE has completed the installation of a FTS – Flexible Transactional System – high-speed intelligent inserter sold by MCS, Inc.

DCG ONE started in the late 1950s as an envelope manufacturer and over time has emerged as an industry leading full service operation. Their capabilities include print, direct mail, marketing, fulfillment, back-end analytics, ecommerce, packaging, branded merchandise and wide format printing. Always adding value and a hands-on approach by executive leadership has been crucial in the growth of DCG ONE over the past 50+ years.

“DCG ONE has invested more than \$12 million in technology over the past several years allowing us to stay competitive and continually adding value for our customers” says Tammy Peniston, Chief Commercial Officer at DCG ONE. As the economy continues to move up and down DCG ONE doesn’t hold back in investment and technology. Many times they are the first adaptor of new technology in the industry.

The addition of the FTS Transactional Inserter is another example of investing in technology to better serve their customers. The FTS allows DCG ONE to better serve their healthcare and statement customers offering high integrity, back up disaster recovery, individual piece verification and matching. “Our clients have specific workflow needs that we can accomplish working together with MCS to pinpoint efficient and cost effective solutions” said Peniston.

The FTS system runs on the same intelligence platform as those used by major financial institutions and healthcare companies. This assures DCG that they have all the benefits available for intelligent inserting.

DCG ONE prides itself on adding value by understanding the pain points customers may have at the marketing and production level. “We build a process around our clients’ needs rather than forcing customers to fit into a generic mold” says Tammy Peniston. “The FTS intelligent Inserter is another way that we are leveraging tracking and integrity to our production workflow so that our DCG and our clients have the benefit of our technology”, Peniston added.

Today DCG ONE has over 300 employees and 2 facilities including a brand new 140,000 sq ft facility in SoDo – South of Downtown Seattle. They continue to make a difference for customers with forward thinking, advancements in technology, recruiting new talent and remaining on the cutting-edge.

About DCG ONE

DCG ONE has been serving a diverse range of leading companies for over 50 years, constantly striving to build long standing, trusted partnerships. We have always been committed to adopting the most advanced technologies to deliver smart, highly effective solutions. And, because we believe that sustainable practices are critical to everyone’s success, we participate in the several programs that work to reduce our impact on the environment.

About MCS

MCS is a leading provider of technology for the production print and mail market. MCS’ inkjet hardware, software and camera systems, High-Speed Inserters and Digital Presses are the cornerstone solutions for the Mail Manufacturing market. The new MCS Eagle with next-generation nano-technology FlexPrint AS-100 ink adheres to demanding stocks and provides quality print at the highest speeds. MCS’ new production color digital presses offer print-quality and VDP workflow solutions designed for direct mailers.

More information:

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