

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2017 (Jan. 1, 2017-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,155,371	2,383,126	(227,755)	(9.6)	4,418,582	4,717,804	(299,222)	(6.3)	129,199	141,279	(12,080)	(8.6)
Single-Piece Cards	58,453	70,592	(12,140)	(17.2)	166,796	197,196	(30,400)	(15.4)	1,068	1,259	(191)	(15.2)
Total Single-Piece Letters and Cards	2,213,824	2,453,718	(239,894)	(9.8)	4,585,378	4,915,000	(329,622)	(6.7)	130,268	142,539	(12,271)	(8.6)
Presort Letters	3,718,497	4,012,462	(293,965)	(7.3)	9,713,423	10,015,167	(301,743)	(3.0)	532,933	579,493	(46,560)	(8.0)
Presort Cards	141,303	149,530	(8,227)	(5.5)	546,642	559,037	(12,395)	(2.2)	4,466	4,566	(100)	(2.2)
Total Presort Letters and Cards	3,859,800	4,161,992	(302,192)	(7.3)	10,260,065	10,574,204	(314,139)	(3.0)	537,399	584,059	(46,661)	(8.0)
Flats	517,100	577,744	(60,644)	(10.5)	372,020	402,673	(30,653)	(7.6)	74,946	82,082	(7,136)	(8.7)
Parcels	142,816	166,137	(23,321)	(14.0)	49,667	58,845	(9,178)	(15.6)	15,656	16,571	(915)	(5.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	54,378	66,869	(12,492)	(18.7)	35,327	41,968	(6,641)	(15.8)	2,065	2,345	(281)	(12.0)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	156,931	145,350	11,581	8.0	156,516	143,387	13,128	9.2	56,604	50,452	6,153	12.2
First-Class Mail Fees	35,610	38,501	(2,892)	(7.5)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	6,980,458	7,610,311	(629,854)	(8.3)	15,458,973	16,136,078	(677,105)	(4.2)	816,938	878,048	(61,111)	(7.0)
<b>USPS Marketing Mail / Standard Mail:</b>												
High Density and Saturation Letters	278,431	269,370	9,062	3.4	1,801,879	1,723,663	78,216	4.5	63,095	69,587	(6,493)	(9.3)
High Density and Saturation Flats & Parcels	459,409	473,628	(14,219)	(3.0)	2,640,972	2,592,690	48,282	1.9	483,381	466,874	16,507	3.5
Carrier Route	445,189	434,345	10,845	2.5	1,682,133	1,557,080	125,054	8.0	375,464	347,428	28,037	8.1
Letters	2,313,434	2,508,767	(195,333)	(7.8)	11,302,233	11,837,165	(534,932)	(4.5)	567,469	594,981	(27,513)	(4.6)
Flats	449,337	583,307	(133,971)	(23.0)	1,111,769	1,498,781	(387,012)	(25.8)	288,457	380,458	(92,001)	(24.2)
Parcels	10,601	13,599	(2,998)	(22.0)	9,490	11,235	(1,744)	(15.5)	3,061	4,532	(1,471)	(32.5)
Every Door Direct Mail Retail	34,686	38,017	(3,331)	(8.8)	196,215	207,741	(11,526)	(5.5)	24,888	26,350	(1,462)	(5.5)
Domestic Negotiated Serv. Agreement Mail	11,335	10,339	996	9.6	45,681	46,043	(362)	(0.8)	9,650	9,464	186	2.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
USPS Marketing Mail / Standard Mail Fees	11,438	16,663	(5,224)	(31.4)	-	-	-	-	-	-	-	-
USPS Marketing Mail / Standard Mail Dom. NSA	-	-	-	-	-	-	-	-	-	-	-	-
Total USPS Marketing Mail / Standard Mail	4,013,860	4,348,035	(334,174)	(7.7)	18,790,372	19,474,398	(684,026)	(3.5)	1,815,465	1,899,674	(84,209)	(4.4)
<b>Periodicals Mail:</b>												
In-County	13,585	14,505	(919)	(6.3)	127,056	127,860	(804)	(0.6)	32,052	33,529	(1,477)	(4.4)
Outside County	324,027	357,292	(33,265)	(9.3)	1,188,039	1,237,850	(49,811)	(4.0)	430,319	449,952	(19,633)	(4.4)
Periodicals Mail Fees	2,522	1,786	736	41.2	-	-	-	-	-	-	-	-
Total Periodicals Mail	340,134	373,582	(33,448)	(9.0)	1,315,095	1,365,710	(50,615)	(3.7)	462,371	483,481	(21,111)	(4.4)
<b>Package Services Mail:</b>												
Alaska Bypass	8,397	8,475	(78)	(0.9)	325	318	7	2.3	21,903	21,416	487	2.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	48,098	47,831	267	0.6	60,117	56,660	3,457	6.1	100,080	92,304	7,776	8.4
Bound Printed Matter Parcels	78,259	74,724	3,535	4.7	71,590	61,947	9,643	15.6	164,634	148,954	15,681	10.5
Media and Library Mail	67,413	66,147	1,266	1.9	19,581	18,496	1,085	5.9	44,544	42,831	1,712	4.0
Package Services Mail Fees	739	570	169	29.7	-	-	-	-	-	-	-	-
Total Package Services Mail	202,907	197,747	5,160	2.6	151,613	137,421	14,192	10.3	331,161	305,505	25,656	8.4

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2017 (Jan. 1, 2017-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	64,307	64,087	220	0.3	25,881	28,997	(3,116)	(10.7)
Free Mail	-	-	-	-	9,477	10,125	(649)	(6.4)	4,439	4,446	(7)	(0.1)
<b>Total Market Dominant Mail</b>	<b>11,537,358</b>	<b>12,529,675</b>	<b>(992,317)</b>	<b>(7.9)</b>	<b>35,789,837</b>	<b>37,187,819</b>	<b>(1,397,982)</b>	<b>(3.8)</b>	<b>3,456,255</b>	<b>3,600,152</b>	<b>(143,897)</b>	<b>(4.0)</b>
<b>Ancillary Services:</b>												
Certified Mail	159,092	169,206	(10,114)	(6.0)	47,539	48,949	(1,409)	(2.9)				
Collect on Delivery	367	522	(155)	(29.7)	36	52	(16)	(31.4)				
Delivery Confirmation	215	126	89	70.4	1,188,356	1,044,599	143,757	13.8				
Insurance	17,627	19,176	(1,548)	(8.1)	3,420	3,620	(200)	(5.5)				
Registered Mail	7,134	8,119	(985)	(12.1)	462	511	(49)	(9.7)				
Return Receipts	83,974	92,786	(8,813)	(9.5)	36,388	39,131	(2,743)	(7.0)				
Stamped Envelopes and Cards	2,948	2,375	572	24.1	-	-	-	-				
Other Domestic Ancillary Services	30,421	23,616	6,805	28.8	8,598	8,275	323	3.9				
International Ancillary Services	10,986	12,826	(1,840)	(14.3)	8,566	8,300	266	3.2				
<b>Total Ancillary Services</b>	<b>312,763</b>	<b>328,752</b>	<b>(15,989)</b>	<b>(4.9)</b>	<b>1,293,365</b>	<b>1,153,437</b>	<b>139,927</b>	<b>12.1</b>				
<b>Special Services:</b>												
Money Orders	35,138	39,017	(3,879)	(9.9)	22,246	22,569	(323)	(1.4)				
Post Office Box Service	67,747	69,525	(1,778)	(2.6)	5,846	5,946	(101)	(1.7)				
Other Domestic Special Services	26,558	28,050	(1,492)	(5.3)	512	370	142	38.4				
Other International Special Services	0	0	(0)	(100.0)	0	0	(0)	(100.0)				
<b>Total Additional Special Services</b>	<b>129,443</b>	<b>136,592</b>	<b>(7,149)</b>	<b>(5.2)</b>	<b>28,604</b>	<b>28,885</b>	<b>(282)</b>	<b>(1.0)</b>				
<b>Total Market Dominant Services</b>	<b>442,207</b>	<b>465,345</b>	<b>(23,138)</b>	<b>(5.0)</b>	<b>1,321,968</b>	<b>1,182,323</b>	<b>139,646</b>	<b>11.8</b>				
<b>Total Market Dominant Mail and Services</b>	<b>11,979,565</b>	<b>12,995,020</b>	<b>(1,015,455)</b>	<b>(7.8)</b>								
Other Market Dominant Revenue	276,094	244,569	31,525	12.9								
<b>Total Market Dominant Revenue</b>	<b>12,255,659</b>	<b>13,239,589</b>	<b>(983,930)</b>	<b>(7.4)</b>								
									<b>Service Transactions</b>			
									<b>U.S. Postal Service Mail</b>			
									<b>Quarter 2, FY 2017 1/</b>			
									Ancillary Services			3,419
									Other Services			210
									Total			3,629

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2017 (Jan. 1, 2017-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2017 over FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2017 over FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2017 over FY 2016 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	191,553	202,717	(11,164)	(5.5)	7,366	8,118	(751)	(9.3)	10,162	8,489	1,673	19.7
First-Class Package Service:												
Total First Class Package Service	681,612	527,646	153,966	29.2	234,534	193,703	40,831	21.1	95,796	75,550	20,246	26.8
USPS Retail Ground Mail:												
Total USPS Retail Ground	80,252	99,919	(19,667)	(19.7)	4,288	5,849	(1,561)	(26.7)	26,388	33,044	(6,656)	(20.1)
Priority Mail:												
Total Priority Mail	2,022,969	1,896,241	126,728	6.7	248,887	240,711	8,177	3.4	599,718	549,306	50,412	9.2
Parcel Select Mail:												
Total Parcel Select Mail	1,339,350	1,084,914	254,436	23.5	645,462	558,588	86,873	15.6	1,407,694	1,133,973	273,720	24.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	45,457	42,817	2,640	6.2	16,899	16,259	641	3.9	50,677	48,516	2,162	4.5
International Mail:												
Outbound Priority Mail International	102,807	128,792	(25,985)	(20.2)	1,794	2,277	(483)	(21.2)	11,576	14,838	(3,261)	(22.0)
Outbound International Expedited Services	49,043	44,644	4,399	9.9	682	638	45	7.0	4,432	3,405	1,027	30.2
Other Outbound International Mail	199,215	204,889	(5,675)	(2.8)	47,125	51,624	(4,500)	(8.7)	21,719	20,216	1,502	7.4
Inbound International	54,295	55,072	(777)	(1.4)	2,994	3,879	(885)	(22.8)	25,149	25,540	(391)	(1.5)
International Mail Fees	2	12	(10)	(83.6)	-	-	-	-	-	-	-	-
Total International Mail	405,361	433,410	(28,049)	(6.5)	52,594	58,418	(5,824)	(10.0)	62,876	63,999	(1,123)	(1.8)
Total Competitive Mail	4,766,553	4,287,663	478,890	11.2	1,210,032	1,081,646	128,386	11.9	2,253,311	1,912,877	340,434	17.8



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2017 (Jan. 1, 2017-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent
Total Market Dominant and Competitive												
Total All Mail	16,303,912	16,817,338	(513,426)	(3.1)	36,999,869	38,269,465	(1,269,596)	(3.3)	5,709,566	5,513,028	196,537	3.6
Total All Services	651,638	672,103	(20,466)	(3.0)	1,350,003	1,209,763	140,240	11.6				
Total All Mail and Services	16,955,549	17,489,441	(533,892)	(3.1)								
Total All Other Revenue	324,864	286,135	38,729	13.5								
Total All Revenue	17,280,413	17,775,577	(495,163)	(2.8)								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2017 (Oct. 1, 2016-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	4,731,725	5,203,145	(471,420)	(9.1)	9,712,568	10,294,982	(582,415)	(5.7)	290,862	315,403	(24,541)	(7.8)
Single-Piece Cards	122,789	148,931	(26,142)	(17.6)	352,285	414,716	(62,431)	(15.1)	2,255	2,646	(392)	(14.8)
Total Single-Piece Letters and Cards	4,854,515	5,352,076	(497,562)	(9.3)	10,064,853	10,709,698	(644,845)	(6.0)	293,117	318,050	(24,933)	(7.8)
Presort Letters	7,340,856	7,872,652	(531,796)	(6.8)	19,140,662	19,650,309	(509,647)	(2.6)	1,053,165	1,132,708	(79,543)	(7.0)
Presort Cards	287,892	302,724	(14,832)	(4.9)	1,118,090	1,131,543	(13,452)	(1.2)	9,134	9,242	(109)	(1.2)
Total Presort Letters and Cards	7,628,748	8,175,376	(546,628)	(6.7)	20,258,752	20,781,852	(523,099)	(2.5)	1,062,298	1,141,950	(79,652)	(7.0)
Flats	1,060,537	1,184,290	(123,753)	(10.4)	774,016	826,815	(52,798)	(6.4)	155,571	168,629	(13,059)	(7.7)
Parcels	341,468	320,438	21,030	6.6	119,843	112,379	7,464	6.6	38,441	33,280	5,161	15.5
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	127,799	156,567	(28,768)	(18.4)	85,782	103,129	(17,347)	(16.8)	4,765	5,398	(633)	(11.7)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	342,194	303,307	38,887	12.8	331,858	314,544	17,313	5.5	122,611	107,113	15,498	14.5
First-Class Mail Fees	70,422	76,023	(5,601)	(7.4)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	14,425,683	15,568,077	(1,142,394)	(7.3)	31,635,104	32,848,417	(1,213,313)	(3.7)	1,676,802	1,774,420	(97,618)	(5.5)
<b>USPS Marketing Mail / Standard Mail:</b>												
High Density and Saturation Letters	565,256	545,506	19,750	3.6	3,720,071	3,489,851	230,220	6.6	126,214	140,971	(14,757)	(10.5)
High Density and Saturation Flats & Parcels	1,017,313	1,015,491	1,822	0.2	5,755,469	5,519,621	235,847	4.3	1,043,626	1,004,915	38,711	3.9
Carrier Route	989,970	1,003,887	(13,916)	(1.4)	3,817,578	3,644,060	173,518	4.8	800,950	812,691	(11,740)	(1.4)
Letters	4,907,508	5,266,889	(359,382)	(6.8)	24,381,977	24,965,284	(583,306)	(2.3)	1,223,351	1,266,070	(42,719)	(3.4)
Flats	1,099,562	1,283,007	(183,445)	(14.3)	2,969,352	3,371,050	(401,698)	(11.9)	723,599	851,053	(127,455)	(15.0)
Parcels	24,259	28,134	(3,875)	(13.8)	22,223	23,376	(1,153)	(4.9)	7,269	9,002	(1,734)	(19.3)
Every Door Direct Mail Retail	68,962	75,321	(6,359)	(8.4)	390,964	411,588	(20,624)	(5.0)	49,590	52,206	(2,616)	(5.0)
Domestic Negotiated Serv. Agreement Mail	24,257	31,408	(7,151)	(22.8)	100,663	136,763	(36,099)	(26.4)	21,316	27,714	(6,398)	(23.1)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
USPS Marketing Mail / Standard Mail Fees	23,623	30,246	(6,623)	(21.9)	-	-	-	-	-	-	-	-
USPS Marketing Mail / Standard Mail Dom. NSA	-	-	-	-	-	-	-	-	-	-	-	-
Total USPS Marketing Mail / Standard Mail	8,720,710	9,279,889	(559,179)	(6.0)	41,158,297	41,561,591	(403,294)	(1.0)	3,995,915	4,164,623	(168,707)	(4.1)
<b>Periodicals Mail:</b>												
In-County	28,065	31,562	(3,497)	(11.1)	252,488	269,435	(16,947)	(6.3)	69,952	76,494	(6,542)	(8.6)
Outside County	667,720	746,966	(79,246)	(10.6)	2,432,447	2,561,806	(129,359)	(5.0)	907,858	969,037	(61,178)	(6.3)
Periodicals Mail Fees	5,047	3,814	1,233	32.3	-	-	-	-	-	-	-	-
Total Periodicals Mail	700,832	782,342	(81,510)	(10.4)	2,684,935	2,831,240	(146,306)	(5.2)	977,810	1,045,531	(67,721)	(6.5)
<b>Package Services Mail:</b>												
Alaska Bypass	16,604	17,116	(512)	(3.0)	646	641	4	0.7	43,514	43,230	284	0.7
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	104,955	115,605	(10,651)	(9.2)	137,382	144,116	(6,734)	(4.7)	222,022	231,478	(9,456)	(4.1)
Bound Printed Matter Parcels	164,252	154,646	9,607	6.2	153,007	128,757	24,250	18.8	350,565	303,611	46,954	15.5
Media and Library Mail	131,991	136,177	(4,186)	(3.1)	38,150	37,943	207	0.5	89,037	88,384	653	0.7
Package Services Mail Fees	1,461	1,315	145	11.0	-	-	-	-	-	-	-	-
Total Package Services Mail	419,263	424,859	(5,597)	(1.3)	329,185	311,457	17,728	5.7	705,139	666,704	38,435	5.8

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2017 (Oct. 1, 2016-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD FY 2017	Quarter 2 YTD FY 2016	Change FY 2017 over FY 2016 Amount      Percent		Quarter 2 YTD FY 2017	Quarter 2 YTD FY 2016	Change FY 2017 over FY 2016 Amount      Percent		Quarter 2 YTD FY 2017	Quarter 2 YTD FY 2016	Change FY 2017 over FY 2016 Amount      Percent	
U.S. Postal Service Mail	-	-	-	-	155,502	243,971	(88,470)	(36.3)	53,046	64,286	(11,240)	(17.5)
Free Mail	-	-	-	-	22,434	21,572	862	4.0	10,093	9,353	740	7.9
Total Market Dominant Mail	24,266,487	26,055,167	(1,788,680)	(6.9)	75,985,456	77,818,249	(1,832,793)	(2.4)	7,418,805	7,724,917	(306,111)	(4.0)
Ancillary Services:												
Certified Mail	336,219	333,663	2,557	0.8	101,138	96,542	4,596	4.8				
Collect on Delivery	795	1,157	(362)	(31.3)	79	115	(36)	(31.0)				
Delivery Confirmation	452	271	180	66.5	2,590,632	2,237,539	353,093	15.8				
Insurance	38,978	42,518	(3,540)	(8.3)	7,931	8,578	(648)	(7.5)				
Registered Mail	14,156	16,155	(1,999)	(12.4)	918	1,018	(100)	(9.8)				
Return Receipts	168,300	183,209	(14,910)	(8.1)	73,350	77,434	(4,084)	(5.3)				
Stamped Envelopes and Cards	5,439	4,719	720	15.3	-	-	-	-				
Other Domestic Ancillary Services	51,959	47,353	4,606	9.7	16,706	17,144	(438)	(2.6)				
International Ancillary Services	17,325	22,377	(5,052)	(22.6)	12,656	15,392	(2,737)	(17.8)				
Total Ancillary Services	633,622	651,422	(17,800)	(2.7)	2,803,409	2,453,761	349,648	14.2				
Special Services:												
Money Orders	71,738	78,883	(7,145)	(9.1)	43,917	45,110	(1,193)	(2.6)				
Post Office Box Service 3/	137,398	140,477	(3,079)	(2.2)	11,728	11,921	(192)	(1.6)				
Other Domestic Special Services	52,292	54,560	(2,267)	(4.2)	1,097	882	215	24.4				
Other International Special Services	0	1	(1)	(100.0)	0	81	(81)	(100.0)				
Total Additional Special Services	261,428	273,921	(12,493)	(4.6)	56,743	57,994	(1,251)	(2.2)				
Total Market Dominant Services	895,050	925,343	(30,293)	(3.3)	2,860,152	2,511,755	348,396	13.9				
Total Market Dominant Mail and Services	25,161,537	26,980,510	(1,818,973)	(6.7)								
Other Market Dominant Revenue	530,135	492,420	37,715	7.7								
Total Market Dominant Revenue	25,691,672	27,472,930	(1,781,257)	(6.5)								

Service Transactions  
U.S. Postal Service Mail  
YTD, FY 2017 1/

Ancillary Services	7,305
Other Services	385
Total	7,690

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2017 (Oct. 1, 2016-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent	FY 2017	FY 2016	FY 2017 over FY 2016 Amount	FY 2016 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	399,816	404,316	(4,500)	(1.1)	15,318	16,983	(1,664)	(9.8)	20,526	18,733	1,793	9.6
First-Class Package Service:												
Total First Class Package Service	1,341,146	1,064,664	276,482	26.0	467,896	410,476	57,421	14.0	193,375	153,641	39,735	25.9
USPS Retail Ground Mail:												
Total USPS Retail Ground	213,976	240,500	(26,523)	(11.0)	11,912	14,376	(2,464)	(17.1)	69,075	83,175	(14,100)	(17.0)
Priority Mail:												
Total Priority Mail	4,392,603	4,081,631	310,972	7.6	536,410	531,179	5,232	1.0	1,323,697	1,233,539	90,158	7.3
Parcel Select Mail:												
Total Parcel Select Mail	2,950,216	2,338,315	611,900	26.2	1,438,976	1,226,496	212,480	17.3	3,240,109	2,574,062	666,047	25.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	91,602	83,533	8,069	9.7	34,058	31,806	2,252	7.1	103,402	96,154	7,247	7.5
International Mail:												
Outbound Priority Mail International	242,716	303,495	(60,779)	(20.0)	4,183	5,555	(1,372)	(24.7)	27,955	37,239	(9,284)	(24.9)
Outbound International Expedited Services	100,293	100,296	(3)	(0.0)	1,420	1,488	(68)	(4.6)	9,200	8,293	907	10.9
Other Outbound International Mail	442,395	440,764	1,631	0.4	96,942	108,274	(11,332)	(10.5)	46,450	43,340	3,109	7.2
Inbound International	119,033	120,841	(1,808)	(1.5)	8,803	8,582	222	2.6	56,107	57,346	(1,239)	(2.2)
International Mail Fees	4	21	(18)	(83.2)	-	-	-	-	-	-	-	-
Total International Mail	904,440	965,417	(60,977)	(6.3)	111,348	123,899	(12,551)	(10.1)	139,711	146,219	(6,508)	(4.5)
Total Competitive Mail	10,293,800	9,178,376	1,115,424	12.2	2,615,919	2,355,214	260,705	11.1	5,089,895	4,305,523	784,372	18.2





**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2017 (Oct. 1, 2016-Mar. 31, 2017) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2016  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent	FY 2017	FY 2016	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	34,560,287	35,233,543	(673,256)	(1.9)	78,601,375	80,173,463	(1,572,087)	(2.0)	12,508,701	12,030,439	478,261	4.0
Total All Services	1,325,972	1,350,018	(24,047)	(1.8)	2,918,137	2,568,033	350,104	13.6				
Total All Mail and Services	35,886,259	36,583,562	(697,303)	(1.9)								
Total All Other Revenue	604,020	557,142	46,878	8.4								
Total All Revenue	36,490,279	37,140,704	(650,425)	(1.8)								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.